



## Global Telecom & Technology to Acquire PacketExchange

*GTT Further Advances Strategy to Scale Business Globally*

**McLean, VA., May 23, 2011** - Global Telecom & Technology, Inc. ("GTT"), (OTCBB: GTLT), a global telecommunications carrier and leading network integrator serving the data communications needs of large enterprise, government and carrier clients, announces an agreement to acquire privately-held, UK-based PacketExchange. The transaction underlines GTT's growth strategy to scale the business globally through both organic growth and strategic acquisitions.

Under the terms of the agreement, GTT will pay up to \$20 million in cash and assumed debt to acquire PacketExchange, which through its subsidiaries operates network assets throughout the US, Europe and Asia, serving approximately 500 customers generating over \$20 million in annualized revenue post-acquisition. In combination with GTT's existing network and operating platform, the acquired business is expected to drive significant incremental EBITDA. GTT expects the transaction to close by the end of the 2<sup>nd</sup> quarter of 2011.

With the completion of this acquisition, GTT will gain greater scale and a broader global customer base of over 1,200 worldwide clients, as well as an expanded portfolio of data services, including: Global Ethernet, Global Peering, Collaborative Networking, Cloud Networking, Dedicated Internet Access and Transit as well as Network Infrastructure-as-a-Service, complete end-to-end managed network solutions. GTT expects to rapidly integrate the network assets, services and clients into its proprietary Client Management Database (CMD) to provide seamless high-quality support to all clients.

"The addition of PacketExchange strengthens our robust portfolio of telecom services, and these assets advance GTT's strategy to rapidly scale our global telecom business. With this transaction, we will further leverage our unique intellectual capital and enhance our established reputation for providing reliable telecom services to our global customer base," states [Rick Calder](#), President and Chief Executive Officer of Global Telecom & Technology.

"We are excited about the opportunity and potential of the combined company on behalf of the PacketExchange clients, and we look forward to assuring a smooth transition and integration," states Rick Mace, Chief Executive Officer of PacketExchange.

“GTT has experience seamlessly integrating complex telecom acquisitions, and the process with PacketExchange, already underway, will be no different. This is another example of how we can simultaneously build a broader, deeper and more sophisticated customer base while greatly enhancing our positive cash flow through our M&A activities,” comments [Eric Swank](#), Chief Financial Officer of GTT. We have established an attractive debt-financing package to finance the acquisition, and we expect the transaction to be immediately accretive.”

### **About PacketExchange**

PacketExchange is the leading provider of customized Ethernet network solutions for business. With a private, secure global network powering a comprehensive suite of private Ethernet network and Internet services, PacketExchange allows companies to acquire and run their entire network infrastructure as a fully managed service – making the need to procure, maintain and manage expensive network assets in-house obsolete. PacketExchange’s redundant network mesh across Europe, USA and Asia and exclusive wide-area peering fabric enable hundreds of enterprises, web application providers, digital media, content, and access and broadband service providers to connect collaboratively to their trading partners around the world. PacketExchange is a privately held company headquartered in London, UK with network facilities in Amsterdam, Brussels, Chicago, Dallas, Dublin, Frankfurt, Hong Kong, London, Los Angeles, Manchester, Miami, New York, Palo Alto, Paris, San Francisco, San Jose, Seattle, Secaucus NJ, Singapore, Washington DC and Yokohama. For more information about PacketExchange, please visit [www.packetexchange.net](http://www.packetexchange.net).

### **About GTT**

GTT is a global telecommunications carrier and leading network integrator serving the data communications needs of large enterprise, government and carrier clients in over 80 countries. We combine our own network assets with the networks of over 800 suppliers worldwide to deliver cost-effective, scalable solutions supporting each client’s unique requirements. Through our proprietary Client Management Database (CMD), GTT provides streamlined service design and quotation, rapid service implementation, and global 24x7 monitoring and support. GTT is headquartered in the Washington, DC metro region with offices in London, Dusseldorf, and Denver. For more information visit the GTT website at [www.gt-t.net](http://www.gt-t.net).

### **Forward-Looking Statements**

*This release includes certain “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995, which reflect the current views of Global Telecom & Technology, Inc., with respect to current events and financial performance. You can identify these statements by forward-looking words such as “may,” “will,” “expect,” “intend,” “anticipate,” “believe,” “estimate,” “plan,” “could,” “should,” and “continue” or similar words. These forward-looking statements may also use different phrases. From time to time, Global Telecom & Technology, Inc., which we refer to as “we,” “us” or “our” and in some cases, “GTT” or the “Company”, also provides forward-looking statements in other materials GTT releases to the public or files with the United States Securities & Exchange Commission (“SEC”), as well as oral forward-looking statements. You should consult any further disclosures on related subjects in*

*our quarterly reports on Form 10-Q and current reports on Form 8-K filed with the SEC. Such forward-looking statements are and will be subject to many risks, uncertainties and factors relating to our operations and the business environment that may cause our actual results to be materially different from any future results, express or implied, by such forward-looking statements. Factors that could cause GTT's actual results to differ materially from these forward-looking statements include, but are not limited to, the following: our ability to obtain capital; our ability to develop and market new products and services that meet customer demands and generate acceptable margins; our reliance on several large customers; our ability to negotiate and enter into acceptable contract terms with our suppliers; our ability to attract and retain qualified management and other personnel; competition in the industry in which we do business; failure of the third-party communications networks on which we depend; legislation or regulatory environments, requirements or changes adversely affecting the businesses in which we are engaged; our ability to maintain our databases, management systems and other intellectual property; our ability to maintain adequate liquidity and produce sufficient cash flow to fund our capital expenditures and debt service; technological developments and changes in the industry; our ability to complete acquisitions or divestitures and to integrate any business or operation acquired; our ability to overcome significant operating losses; and general economic conditions. Additional information concerning these and other important factors can be found under the heading "Risk Factors" in GTT's annual and quarterly reports filed with the Securities and Exchange Commission including, but not limited to, its Annual Report on Form 10-K. Statements in this release should be evaluated in light of these important factors.*

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**GTT Investor Contact:**

Eric Swank  
+1.703.442.5529  
[eric.swank@gt-t.net](mailto:eric.swank@gt-t.net)

**GTT Media Inquiries:**

Michelle Reilly  
+1.703.442.5582  
[michelle.reilly@gt-t.net](mailto:michelle.reilly@gt-t.net)